WX-ONE

CLOUD SERVICES. DELIVERED WITH GERMAN EFFICIENCY.

WE DELIVER WHAT THE GIANTS DO. JUST MORE EFFICIENTLY.

WX-One was founded in 2018 by Tobias and Suneetha Gurtzick with a clear mission: to offer businesses a cloud solution that rivals the industry giants from the USA - while being 100% made in Germany.

Today, WX-One is a highly efficient cloud platform powered by cutting-edge technology. It is entirely independent of hardware vendors, offers unlimited scalability for both network and computing performance, and boasts an unbeatable price-performance ratio.

WHAT'S BEHIND OUR EFFICIENCY?

At WX-One, we've developed a unique technology that powers our networks. Our fully asymmetrical design eliminates the need for internal routers, resulting in a network architecture with no single point of failure. This innovation also enables features like native Direct Server Return without bottlenecks.

Thanks to our groundbreaking network, we deliver exceptionally low latency. Our proprietary storage technology is optimized for ultra-short data paths within the network, allowing us to provide lightning-fast storage at unbeatable prices.

HOW DOES YOUR BUSINESS BENEFIT FROM OUR EFFICIENCY?

Unbeatable Price

Our proprietary storage technology leverages ultra-short data paths within the network, enabling us to deliver blazing-fast storage at unmatched prices.
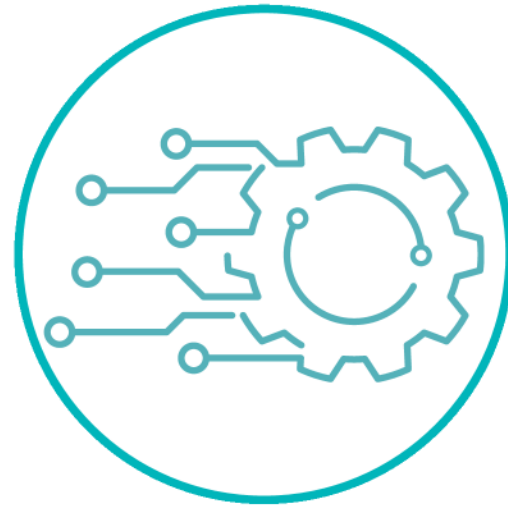
Tailored Solutions & Personalized Support

Only pay for what you need. Enjoy unlimited scalability in both network capacity and computing power - designed to grow with your business.
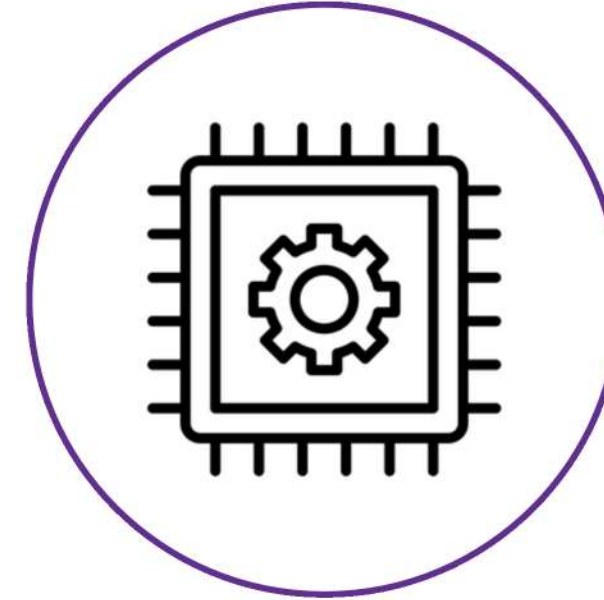
Cloud in Germany

WX-One is a testament to German engineering. Developed in Germany, operated independently of hardware vendors, and fully compliant with Germany's highest security standards.

INTRODUCTION

GERMAN ENGINEERING
Advanced, cutting-edge technology

SCALABILITY
Unlimited scalability in network and compute

COMPLETE INDEPENDENCE
Free from hardware dependencies

BEST PRICE VALUE
Unmatched price-to-performance rates

OUR STORY

FOUNDATION + EARLY GROWTH

- Founded Company
- Collaborated with Vector Informatics, EDEKA, WestLotto, and the German Government

CLOUD DEVELOPMENT

- Focused on Custom Cloud Infrastructure
- Onboarded First Customer: OpenCode

PUBLIC CLOUD LAUNCH + REVENUE

- Launched Public Cloud
- 400,000 Euros in Cloud Only-Revenue
- 1.1 Million Euros with Additional Services
- Key Clients: Komm One, OpenCode, Geze, Crif

2018

2021

2023

2020

2022

2024

EXPANSION

- Started Founder Fruits
- Tested OpenStack, but deemed it unfit and started the Cloud Development

ORCHESTRATION LAYER

- Complete Cloud Orchestration Layer
- Developed Self-Service Layer

CONTINUED GROWTH

July:
- Partnered with IIT
- Partnered up with ₹1,000 crore geospatial project

Nov:
- 2 Mil Euros in Total Revenue
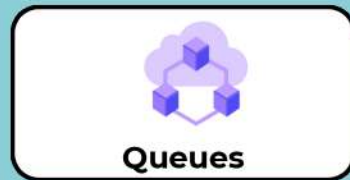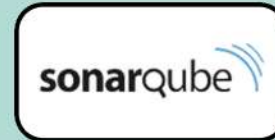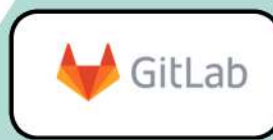- Added Client: eloffelhardt

OUR SERVICES

Managed Services

... HashiCorp Vault · KEYCLOAK · GitLab · element · sonarqube

Software as a Service

Kubernetes · Database · Queues · Container Services · Docker

Platform as a Service

Compute · Network · Storage

Infrastructure as a Service

INFRASTRUCTURE AS A SERVICE

COMPUTE

NETWORK

STORAGE
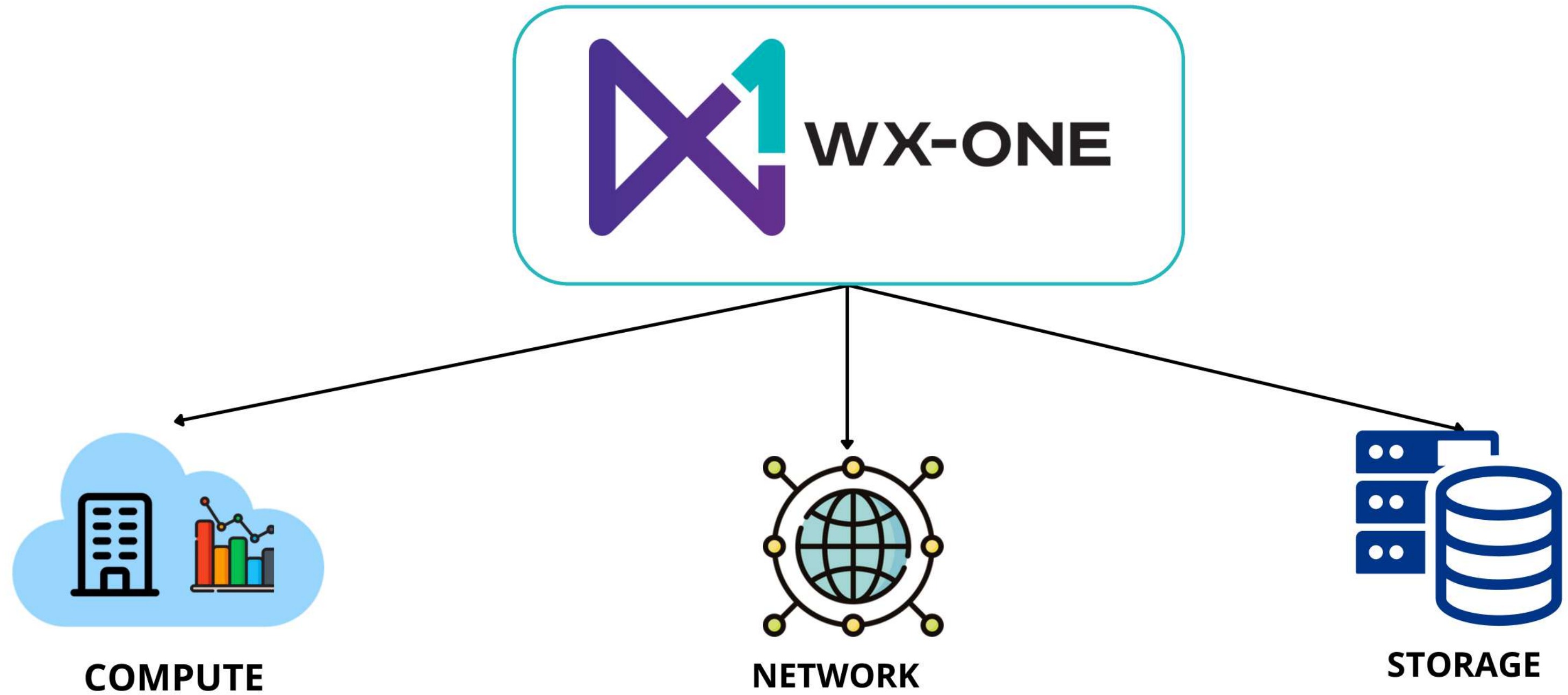
COMPUTE SERVICES

WX-ONE COMPUTE

Scalable virtual servers with customizable configurations

HIGH-PERFORMANCE BY DEFAULT

Offers all the greatness of the public cloud and more...

COMPETITIVE SLAs

SLA uptime of up to 99.99%

SCALABILITY AND RELIABILITY

IaC for secure, resilient data processing

NETWORK SERVICES

WX-ONE VPC
(Virtual Private Cloud)

Provision isolated section of the
WX - ONE cloud for secure resources
deployment

WX-ONE
Direct Connect

Private high bandwidth
connection between networks

WX-ONE VPN
(Virtual Private Network)

Establish secure, encrypted site2site
connections to
WX-ONE cloud resources

NETWORK FEATURES

NO ROUTERS

Eliminates dependency on routers for simplified, direct connectivity

NO SINGLE POINT OF FAILURE

Ensures continuous reliability and uptime

WX-ONE's Asymmetric Architecture

Unique network design without internal routers, removing single points of failure

DIRECT SERVER RETURN

Delivers seamless performance without bottlenecks

ULTRA LOW LATENCY

Experience ultra-low latencies with our unique network design

STORAGE SERVICE

WX-ONE S3 (Object Storage)

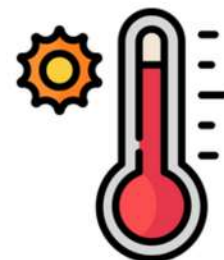Object storage service with high scalability, data availability, security, and performance.

WX-ONE (Block Storage)

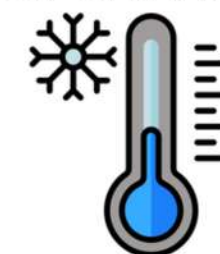Persistent block storage for compute instances.

WX-ONE Hot Backup

Fast-access, low-cost backup service

WX-ONE Cold Backup

Lowest-cost in the market for long-term cloud storage for data archiving

BLOCK STORAGE FEATURES

PROPRIETARY STORAGE TECHNOLOGY

Optimized with ultra-short network paths for maximum speed and efficiency

HIGH DURABILITY

Engineered for **resilience with 4 9's durability** by default

THROUGHPUT VALUES

Delivers up to **5 GB/sec per volume** and up to **10 GB/sec per machine**, outperforming AWS with 4 GB/sec per volume and 12 GB/sec per machine

UNBEATABLE PRICE

High-performance storage where AWS is **3 times** more expensive than us, delivering exceptional speed and reliability without compromise

HIGH IOPS

Up to 4 million IOPs for reading and 150K IOPs for writing

OBJECT STORAGE FEATURES

INDUSTRY STANDARD S3

The protocol supported by the whole industry.

HIGH DURABILITY

Engineered for **resilience with 15 9's durabilit**y by default, exceeding AWS's 11 9's.

UNBEATABLE PRICE

High-performance object storage and hot backup tiers, with an up to 6 times cost advantage compared to AWS

PRICE COMPARISON

SERVICE	COMPANY				QUANTITY
	WX-ONE	**AWS**	**AZURE**	**GCP**	
COMPUTE	€32.62	€72	€79	~ €70	2vCPUs, 8GB RAM, 80GB NVMe Storage
NETWORK	€0.006192*	€0.05	€0.0649	€0.06	per GB (>150TB traffic per month)
BLOCK STORAGE	€0.0613	€0.125	€0.12	€0.14	per GB
OBJECT STORAGE	€0.0185	€0.023	€0.020	€0.023	per GB
BACKUP STORAGE	€4.40	€27.30	€33.80	€16	per TB/Month

*Price tier available for traffic >20TB

PLATFORM AS A SERVICE

WX-ONE

KUBERNETES

QUEUES

DATABASE

DOCKER AS CONTAINER SERVICE
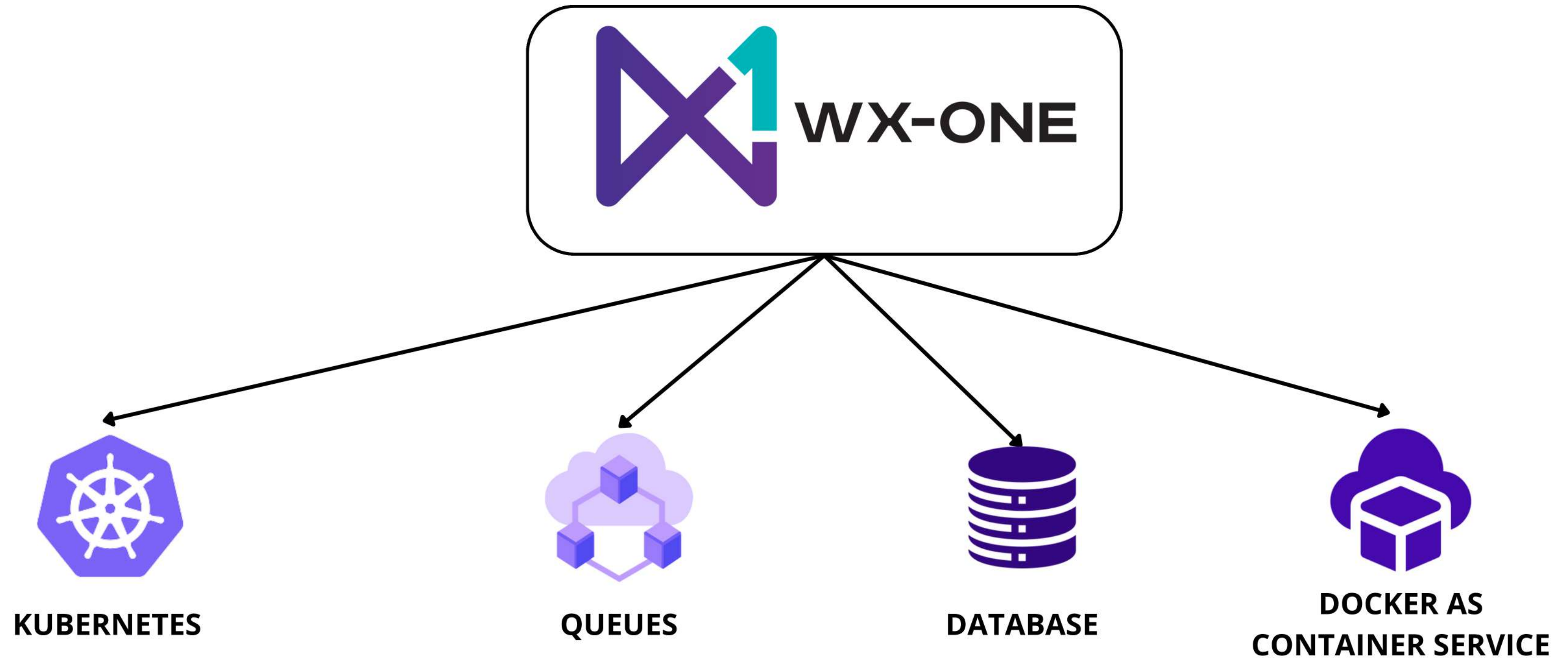
KUBERNETES

ABOUT OUR FOUNDER

Led by Tobias Gurtzick, who built the first Docker-only data center in 2016, WX-ONE pioneers container innovation in PaaS.

ATTRACTIVE COST

WX-ONE offers you management of a native Kubernetes cluster at a **fixed price of €40*.** No need to worry about rate limits, feature lags, or enforced upgrade windows.

PERFORMANCE COMPARISON

- Experience true reliability with our native Kubernetes service—featuring active high availability and an optimized control plane.
- Unlike AWS EKS, WX-ONE gives you full control over cluster performance without hidden trade-offs.

HARDWARE COST

- **High Availability:** 3 nodes across 3 data centers at 3 × €32.62.
- **Single Node Option:** Start with one node at €32.62.
- **Recommended:** 3 nodes for optimal performance and reliability.

RANCHER

Our recommended Kubernetes management interface.
- Managed Shared: €21/month.
- Managed Dedicated: €130.63/month + Cost of the cluster running rancher.
Downstream Clusters: 1 Included

*Resources for the Control Pane itself are charged depending on the customers wished design.

SaaS Services

GitLab

Streamlines DevOps with an all-in-one platform

element

End-to-end encrypted messaging system for enterprises

KEYCLOAK

Identity and Access Management (IAM) system.

sonarqube

Software for Scanning Documents

HashiCorp Vault

Ensures secure authentication and authorization for sensitive data

ADVANTAGES OF WX-ONE

Includes data encryption, identity management, firewalls, and certifications

SECURITY

Speed and reliability of compute resources, including fast instance startup and network performance (low latency, high bandwidth).

EFFICIENCY

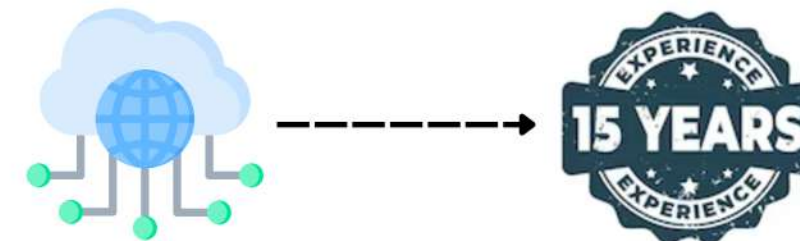Ability to automatically scale resources up or down based on demand (auto-scaling).

SCALABILITY

AWS offers the same features at **4-5 times more expensive price** than WX-ONE.

COST EFFICIENT

Focused on building a custom cloud infrastructure to a successful public cloud launches

EXPERIENCE

SECURITY

ISO 27001: 2022 CERTIFIED

Meets the highest standard for information security management

ISO 27001 & 27002

CONFIDENTIAL COMPUTING

Utilizing cutting-edge technology, we enable secure, trusted, fully encrypted workloads
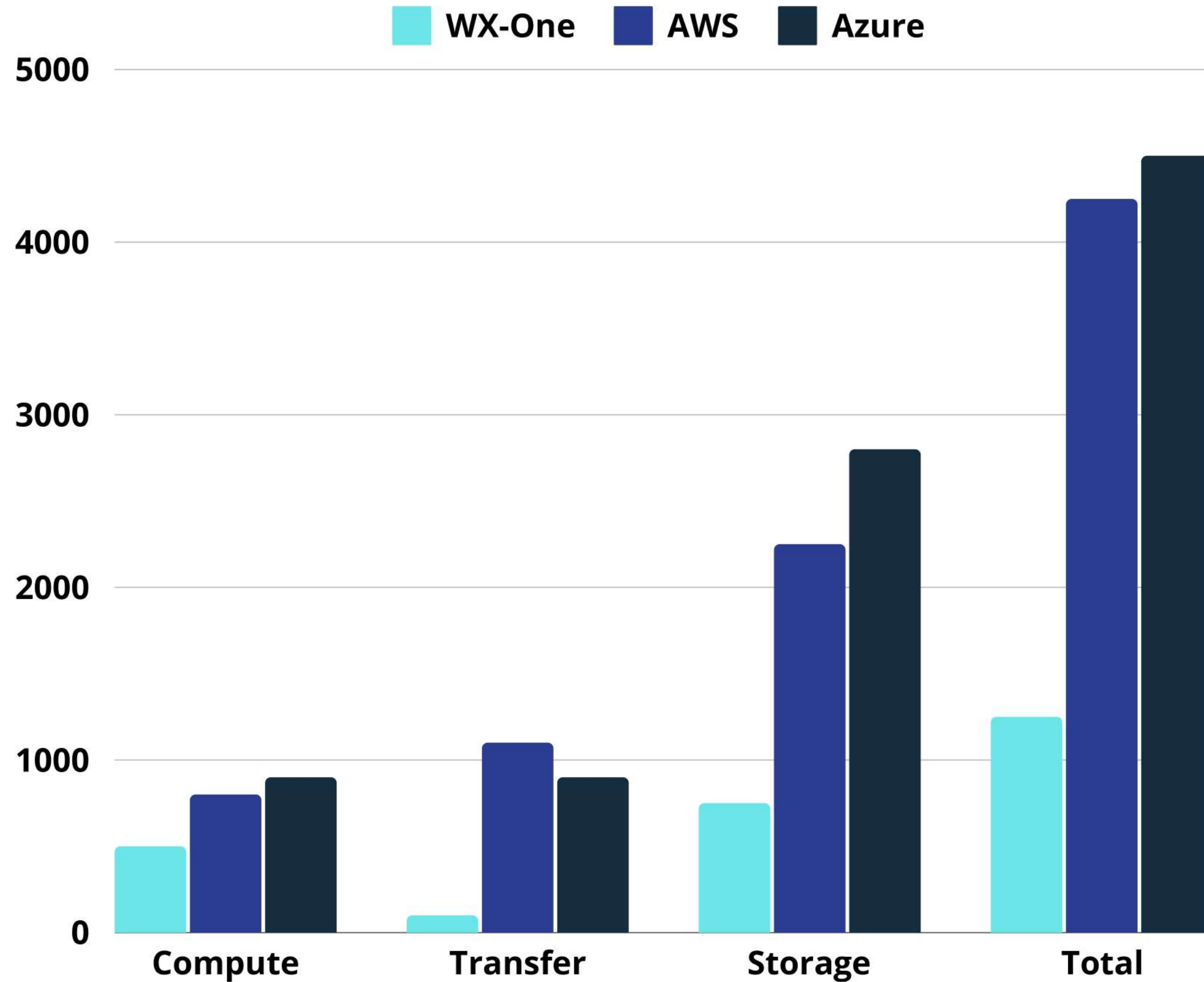
SECURE PARTNERSHIP

Deliver advanced encryption and secure computing solutions on our cloud platform

GDPR

GDPR COMPLIANT

German-owned company, we uphold the strictest European data privacy standards, ensuring full compliance with GDPR to protect your data integrity
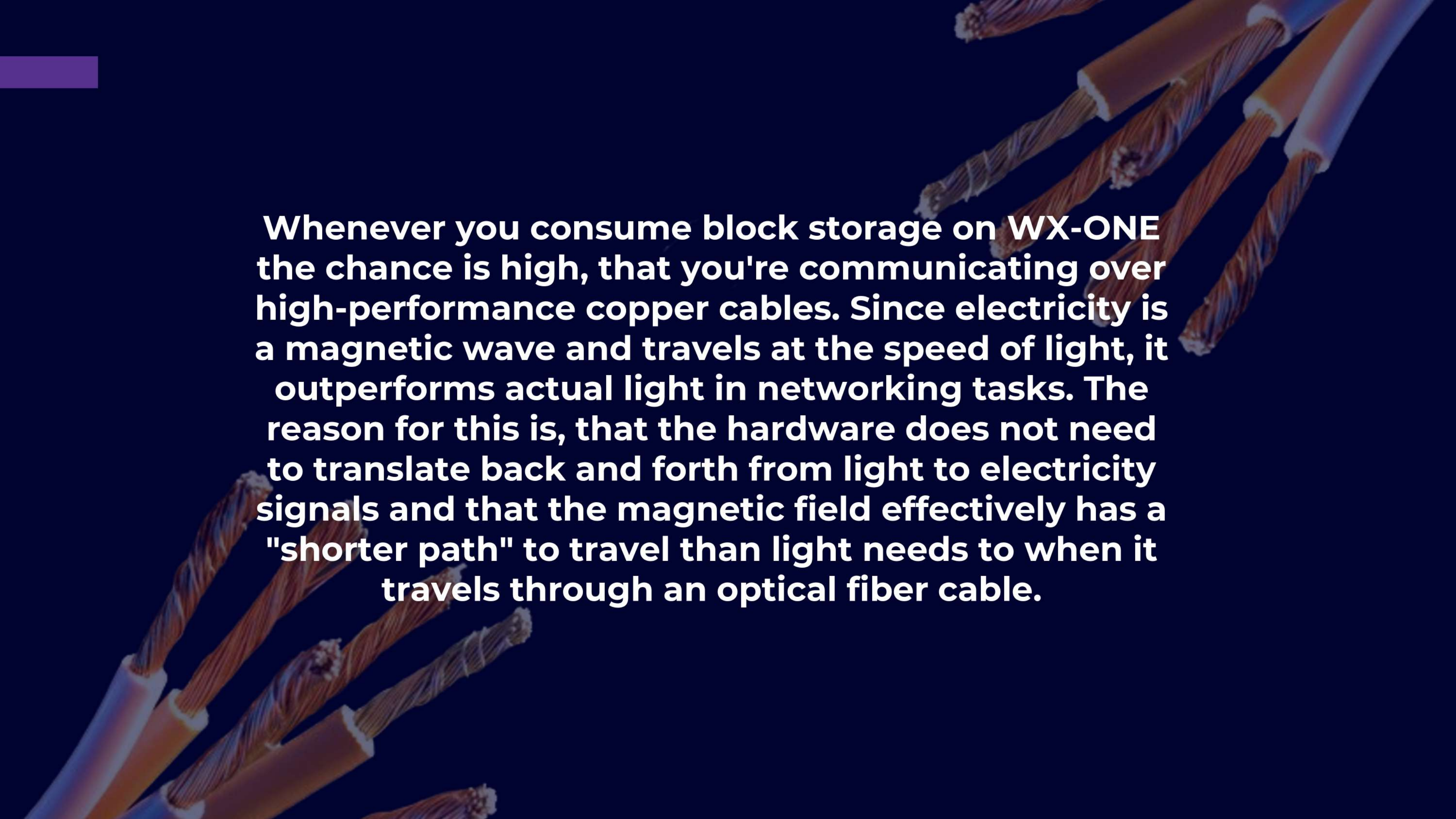
PRICE COMPARISON

■ WX-One ■ AWS ■ Azure

DO YOU KNOW WHAT'S FASTER THAN LIGHT?

COPPER

Whenever you consume block storage on WX-ONE the chance is high, that you're communicating over high-performance copper cables. Since electricity is a magnetic wave and travels at the speed of light, it outperforms actual light in networking tasks. The reason for this is, that the hardware does not need to translate back and forth from light to electricity signals and that the magnetic field effectively has a "shorter path" to travel than light needs to when it travels through an optical fiber cable.

CUSTOMER TESTIMONIALS

Frederik Fröhlcke

**Teamleiter eBusiness
Löffelhardt GmbH &
Co. KG**

"The successful move of our Spryker
platform to our own Kubernetes cluster was
a big milestone for our team. A huge thank
you to our partners at Adfinis and WX-One."

Johannes Bostroem

**Sales
Erik Sterck GmbH**

"The collaboration with WX-One has shown
us once again how important strong
partnerships are. Together with Emil
Löffelhardt GmbH & Co. KG and WX-One, we
have created an impressive solution that
ensures the success of our customers. A real
success story!"

OUR TEAM

Tobias Gurtzick

CEO
WizardTales GmbH

Suneetha Gurtzick

COO
WizardTales GmbH

Praveen Kumar

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WizardTales GmbH

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Next-gen cloud with superior performance, transparency, and security.

Thank you, do you have any questions?

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